



July 9, 2013

Bob Weatherford
Applied Remediation, llc
3416 W. Hovland Drive
Sioux Falls, SD 57107

RE: Pit Amendment and Barn Services provided

Dear Bob,

I would like to express my satisfaction with the services and products that you have been providing me over the last two years. I have been very pleased with the progress you have made in improving my overall nutrient/manure management program. The OdaLock products you have been using in both of my double barns has exceeded expectations, especially my own! I have been approached on many occasions by salesman attempting to sell what I refer to as "fuji" juice. Your products and your service have placed you in a different league from those others I have tried. Simply put, *it works*. A few personal observations to note this are as follows.

- No more complaints from neighbors about the odor, either from the barn or during land application.
- My custom manure haulers have asked me why my barn's manure doesn't smell like the others they pump.
- Cost savings, that basically paid for the treatment, through less loads being taken to empty the barn due to more liquid in the tank loads being hauled away. The tanks are quite simply fuller at each load departure.
- The air quality inside the barn is drastically improved compared to pre-treatment.
- Sludge is more liquefied than it ever has been before and because you do the treatment, it is not labor intensive for my operation.
- Although you can still smell odor from the barn, it is my opinion that it comes from the animals themselves. My site just doesn't stink as it did before you began treatments.

Last week, prior to you performing the first treatment in my newest barn, there were many of the small pigs in the barn coughing and wheezing. Within 24 hours of the treatment most, if not all, were no longer coughing. I attribute this to the abatement of gasses emanating from the pit up through the slats.

In short, I am very pleased with the results I have gotten and would not hesitate to recommend the use of your pit amendment technology to anyone.

Sincerely,

A handwritten signature in blue ink that reads "Tom Baustian". The signature is written in a cursive style and is positioned above a horizontal line.

Tom Baustian
Owner